# "Manufactured" vs. "local shop-built" cabinetry

#### A Comparison from

#### **Combest Cabinets**

## "Manufactured" vs. "Local Shop-built" Cabinetry

Many people are under the false assumption that "custom" cabinets mean they have to come from a local shop and can't be done in a factory. Customers must not be fooled by superficial similarities and should understand how high quality box work materials and construction can make a major difference in the overall quality, performance, and value of their cabinetry

### What's the difference in the finish?

SEMI CUSTOM	LOCAL SHOP
Finishes are done in a dedicated finish area with positive	A typical shop either finishes in a small room in their
airflow (to keep dust out) and drying ovens vs air dried.	shop which is exposed to all of the dust in the air or it
This creates a much more durable and ultra-smooth finish.	is finished by a painter on the job site (even worse). By
Plants are humidity controlled with misters so that there is	finishing this way not only is there more foreign debris
always optimal moisture content in the air/wood. Multiple	in the finish but there is a real good opportunity for
steps are used for the finishes. Paints for example have a	too much/or little moisture in the wood prior to finish.
wood sealer, two coats of pigmented primer, 2 coats of	Shops use hand painter sprayers. The typical shop
paint and a sealer coat, then oven baked using halogen	built cabinet has a primer and maybe a combined top
drying ovens. Doors are meticulously sanded using	coat/pigment coat, and has nowhere near the depth or
different equipment and hand techniques creating the	durability. Shops use orbital hand sanders. Most local
smoothest possible surface.	shops do not have the technology to offer
	environmentally friendly finishes.

What are differences in materials & quality?

#### SEMI CUSTOM Construction and manufacturing methods, the hardwood plywood used is the best in the cabinet industry, featuring high end panels and high-grade face veneers and is American-made. Particleboard and MDF are also extremely durable and local shops do not take advantage of this. Purchasing departments have access to the finest materials which are all quality inspected upon arrival. Doors are made in their custom shop with any wood and finish that you want. Wood is measured for moisture content before it is received. Humidity is monitored throughout the plant around the clock.

#### LOCAL SHOP

Shops use more multipurpose materials which are often lower grade because they cannot buy enough for specific purposes to be profitable. In most cases, shops buy their doors to put on their cabinet boxes. For example on painted products, a lot of shops will paint on birch veneer plywood which causes a wavy or uneven surface. Most local shops will not do inset cabinetry because they cannot control the moisture content well enough and if they do, they tend to undersize the doors which gives a lower quality look.

## What if I need help with my design?

SEMI CUSTOM	LOCAL SHOPS
Combest Cabinets Design Center offers you our creative	Local shop has a very limited experience and training
talents and designing abilities. Giving you the cutting edge of	in design capability. The local shop typically doesn't
custom cabinetry available. We offer a wealth of resources	have an array of displays, samples, etc to look at.
on products from designing hundreds of kitchens. We have	Brochures are generally limited to a couple of looks
the ability to make many more decorative, custom pieces.	and designs. They only offer basic drawings by a
Our showroom is filled with displays, samples, and	woodworker without training in these areas.
brochures to help you through the design process. You will	
be getting detailed 3D renderings from us.	

How long does it take to get my cabinets?

SEMI CUSTOM	LOCAL SHOPS
We can take an order for 1 kitchen or 10 kitchens and give	What happens if one of the shops employees gets in a
you the same lead time. Three to Four weeks for most of our	car accident or has the flu for a week? Your cabinets are
lines. Our lead times are guaranteed at time of order and do	delayed. Suppose they get a "must have" order from
not fluctuate.	one of their regular customers? They can only do one or
	two jobs at a time so your job (since you're a one time
	customer) will be moved. Many times the local shop will
	promise a lead time to get the business but then not be
	able to meet their deadlines. Often times, cabinets are
	delivered without doors and drawer fronts and then
	they have to come back later to finish up.
	they have to come back later to finish up.

## What if I have an issue once my cabinets are installed?

SEMI CUSTOM	LOCAL SHOPS
Most of the lines we represent offer a Lifetime Warranty.	What warranty does the shop have (especially on finish)
Should you need additional parts this is handled without	and how long have they been in business. Many shops
having to wait for the shop to stop making their next job and	are going out of business. What happens with the shop?
address yours. Look at a job done today, versus 12 months	If they need to match the finish do they have computer
ago and it will be identical. Because of the computer	equipment on site that is calibrated to their finish
equipment that is calibrated for their finishing systems. If a	system that can do this? A local shop will not have this
replacement door or part is needed it can be produced and	technology to produce such a match.
will be an exact match.	

I'm concerned for the environment and want "green" cabinetry?

SEMI CUSTOM	LOCAL SHOPS
The cabinet companies we represent have documented policies for	Most local shops will not have such strict policies in place or
making decisions with regard to reducing waste, recycling waste	have the ability to maintain and qualify for these green
and manufacturing by-products, conserving energy, and using	Certifications. Most local shops would not have the resources
recycled or rapidly-renewable materials in their products and	and expertise to develop and offer a full line of green
processes. It is their intent to continue pursuing all avenues to	cabinetry.
'green' until it truly becomes a way of life. They have a strategic	
objective to be a leader in green, both in terms of our product	
offerings and our manufacturing processes. The use of low-emitting	
composite wood products also make them eligible.	